

MODULO DI REGISTRAZIONE / REGISTRATION FORM:

DOCUMENTO DA TORARE A / RETURN THE ORIGINAL TO:

E-T-A-I ● **Ddier ROGER** - Commissario Generale / *General Commissioner*
Cyril LADET - Direttore della manifestazione / *Exhibition Director*

Antony Parc II - 10, place du Général de Gaulle - 92160 ANTONY - FRANCIA / FRANCE
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XXX FATIPEC CONGRESS

1) ► Spuntare la casella desiderata / Tick the appropriate box:

- Espositore diretto / Direct Exhibitor**
 Coespositore (in questo caso, riempire esclusivamente le sezioni 1 e 2)* / Co-exhibitor (please only fill out part 1 & 2)*

● Ragione sociale / *Company name*

● Indirizzo / *Address*

● Codice postale / *Zip code*

● Città / *City*

● Paese / *Country*

● Telefono / *Phone*

● Fax

● E-mail

● Nome della persona responsabile dello stand / *Name of the Stand Manager*

● Telefono / *Phone*

● Fax

● E-mail

● Numero di partita IVA intracomunitario (obbligatorio) / *Inter-community number (mandatory)*

► **Indicare il nome dell'espositore diretto se coespositori:**

For co-exhibitors, please give the relevant direct exhibitor's name

► **Nome della Società da inserire nell'elenco degli espositori :**

Company name to be used in the exhibitors' lists

* L'iscrizione dei coespositori è obbligatoria / *Co-exhibitors registration is mandatory*

2) SETTORE DI ATTIVITÀ / YOUR FIELD OF BUSINESS

RIVESTIMENTO / COATING

- Materie prime / *Raw materials*
 Prodotti secondari / *Subsidiary products*
 Strumenti di laboratorio / *Laboratory equipments*
 Colorimetria / *Colorimetry*
 Chimica / *Chemistry*
 Ingegneria della produzione / *Production engineering*
 Automazione, ispezione e misurazione /
Automation, inspection and measurement
 Trattamento delle superficie e applicazione di rivestimenti /
Surface treatment and application of coatings
 Ambiente / *Environment*
 Formazione e informazione / *Training and information*
 Altro, specificare / *Other, please specify*

IMBALLAGGIO / PACKAGING

- Imballaggi e contenitori / *Packaging & Containers*
 Macchine e sistemi per l'imballaggio primario / *Packaging machinery & equipments (primary)*
 Macchine e sistemi per l'imballaggio secondario / *Packaging machinery & equipments (secondary)*
 Individuazione e ispezione / *Detection & Inspection*
 Stampa, marcatura, codificazione ed etichettatura / *Printing, Marking, Coding & Labelling*

APPARECCHIATURE PER IMBALLAGGIO E SPEDIZIONE / HANDLING EQUIPMENTS

- Dispositivi e sistemi di deposito / *Warehouse equipments & systems*
 Carrelli elevatori / *Forklifts*
 Dispositivi di sollevamento / *Lifting equipments*
 Immagazzinamento / *Storage*
 Sistemi automatizzati / *Automated systems*
 Catene di approvvigionamento, trasporto e logistica / *Supply chain, Freight, Logistics*

► **Elencare 5 società che appartengono allo stesso settore di attività della tua azienda:**

Please list 5 companies in the same line of business as yours

► **Indica i principali mercati che interessano la tua azienda (es. mercato aeronautico):**

Please specify your main markets (e.g. aeronautics)



1) IL SUO STAND (dimensione minima: 9 mq) / YOUR STAND (minimum size 9 sq.m)

● **Stand attrezzato / Pre-equipped stand:**

- **Incluse:** Prenotazione dello spazio dedicato e installazione generale dello stand: moquette, pannelli divisori, cartello pubblicitario; pulizia quotidiana, servizio di sicurezza, 200 inviti, badge espositori e descrizione della società all'interno del catalogo ufficiale della mostra.

Includes: Bare surface - General stand installation: carpet, partition walls, sign board - Daily cleaning - General security service - 200 Invitation cards - Exhibitors' badges - Company's description in the official catalogue (by alpha order).

NEW! ● **Stand personalizzato / Customized stand: Prezzo su richiesta / Price upon request**

- **È richiesta una superficie minima di 15 mq. Risparmia il suo tempo e affidati al nostro know-how.**

Richiedi ora un preventivo! Approfitta dei seguenti vantaggi: un referente personale - un pacchetto all-inclusive personalizzato sulla base delle sue esigenze e necessità - la nostra esperienza nella fase di progettazione dello stand - uno stand realizzato con materiali di elevata qualità (pannelli divisorii in legno, utilizzo di cotone spazzolato, ecc.) - la possibilità di usufruire di servizi supplementari e opzionali (catering, ecc.) - un servizio di assistenza in loco altamente personalizzato.

A minimum surface of 15 sq.m is required. Save time and take advantage of our know-how, ask for a price quotation now.

Take advantage of the following benefits: A dedicated contact person - An all-inclusive package customized to meet your needs and requirements - Our expertise in terms of stand design - A stand built with high quality materials (wood partitions walls, brushed cotton, etc.) - The possibility of including additional and optional services (catering, etc.) - Our on-site personalized assistance.

ISCRIZIONE ENTRO IL 15 FEBBRAIO / PRICE LIST VALID UNTIL FEBRUARY 15TH, 2010

<input type="radio"/> Stand nudo / Bare surface	A: 290 € mq/s.qm = mq/s.qm x 290 € = € (IVA escl./excl. VAT)
<input type="radio"/> Stand attrezzato / Pre-equipped stand	B: 350 € mq/s.qm = mq/s.qm x 350 € = € (IVA escl./excl. VAT)
Assicurazione obbligatoria / Mandatory insurance fee	C: € 100 (IVA escl./excl. VAT)
TOTALE / TOTAL (A or B + C) - IVA escl./excl. VAT	D = € (IVA escl./excl. VAT)

ISCRIZIONE DOPO IL 15 FEBBRAIO / IF REGISTRATION SEND AFTER FEBRUARY 15TH, 2010

<input type="radio"/> Stand nudo / Bare surface	A: 320 € mq/s.qm = mq/s.qm x 320 € = € (IVA escl./excl. VAT)
<input type="radio"/> Stand attrezzato / Pre-equipped stand	B: 375 € mq/s.qm = mq/s.qm x 375 € = € (IVA escl./excl. VAT)
Assicurazione obbligatoria / Mandatory insurance fee	C: € 100 (IVA escl./excl. VAT)
TOTALE / TOTAL (A or B + C) - IVA escl./excl. VAT	D = € (IVA escl./excl. VAT)

➤ **LA RICEVUTA RELATIVA AL PAGAMENTO DELLA PRIMA RATA, PARI AL 50%, DEVE ESSERE ALLEGATA AL MODULO DI REGISTRAZIONE / FIRST INSTALLMENT (50%) MUST BE ENCLOSED WITH THE REGISTRATION FORM**

2) STRUMENTI DI COMUNICAZIONE OPZIONALI / OPTIONAL COMMUNICATION TOOLS

Per gli strumenti di comunicazione, le società straniere non sono soggette al pagamento dell'IVA
Foreign companies do not pay VAT on communication tools

TRASMETTI IL TUO ORDINE ENTRO IL 15 FEBBRAIO E APPROFITTA DEL 10% DI SCONTO!

FOR ANY ORDER(S) PLACED BEFORE FEBRUARY 15TH, TAKE ADVANTAGE OF A 10% DISCOUNT!

IVA escl./excl. VAT

➤ **1. Servizi promozionali / Advertising**

- Spazio pubblicitario nel catalogo ufficiale / Ad in the official catalogue € 2.760
- Spazio pubblicitario nella rivista Double Liaison Magazine (distribuita durante la mostra) / Ad in Double Liaison Magazine (Distributed during the Show) € 3.130
- Logo sul catalogo ufficiale / Logo in the official catalogue € 300
- Pacchetto logo (piantina, catalogo e sito web) - (Valore € 1.100) / logo package (floor plans + catalogue + website) - (Value € 1,100) € 750

➤ **2. Pacchetti esclusivi / Premium and exclusive packages**

- Borsa ufficiale della mostra / Official Show bag € 5.000
- Porta-badge / Badge holder lanyards € 3.500
- Sponsor pausa caffè / Coffee break sponsoring
- Distribuzione di articoli promozionali all'entrata del salone / Promotional items handed out at the show's main entrance
- Capi di abbigliamento promozionali / Cloackroom Sponsoring

Prezzo su richiesta / Price upon request

➤ **3. Spazio pubblicitario sul sito web / Web**

- Nell'elenco degli espositori, logo + collegamento ai dati aziendali / logo + link with your company's description € 300
- Banner sulla homepage del sito ufficiale / Banner on the home page of the official website € 1.000
- Banner sulla newsletter elettronica trasmessa prima della mostra / Banner on 1 e-newsletter to be sent before the show € 800
- Pacchetto web (1 banner sul sito web + 1 richiamo sulla newsletter elettronica) - (Valore € 1.100) / Web package (1 banner on the website + 1 focus on you company in 1 e-newsletter) - (Value € 1,100) € 750

- 10% di sconto sul tuo ordine entro / -10% off your communication order (placed before: 06/01/2010) **G =** €

TOTALE / TOTAL (1 + 2 + 3 - G) - IVA escl./excl. VAT **H =** €

LIMITED AVAILABILITY!

TOTALE / TOTAL (F + H) - IVA escl./excl. VAT	= €..... IVA escl./excl. VAT
IVA / VAT (20%)	= €.....
IMPORTO TOTALE / TOTAL - IVA incl./incl. VAT	= €..... IVA Incl./Incl. VAT

● Il sottoscritto / I, undersigned

Società / Company

Dichiara di essere a conoscenza delle condizioni di partecipazione al salone EUROCOAT 2010, nonché delle disposizioni di ordine generale, e intende prenotare uno stand le cui caratteristiche sono di seguito riportate.

Declare to be familiar with the conditions for participation in EUROCOAT 2010 along with the general regulations, and wish to reserve a stand with the specifics shown below.

● Data / Date

● Timbro e firma obbligatori / Mandatory stamp and signature

3) PROCEDURA DI PAGAMENTO / SETTLEMENT PROCEDURE

● L'acconto di 50% IVA incl. per le spese forfettarie di prenotazione dello spazio espositivo deve essere inviato insieme alla propria iscrizione. Il saldo deve essere effettuato nelle date indicate in seguito, esclusivamente per mezzo di bonifico o assegno bancario intestato alla società E-T-A-I. Ulteriori fatture per forniture diverse e lavori effettuati, non inclusi nel «PACCHETTO», ed emesse dopo EUROCOAT 2010 saranno pagabili a ricevuta.

● 50% incl. VAT of the overall participation charges for the surface area reserved, to be sent with your application. Settlements must be made on the dates shown below, exclusively by bank transfer or cheque made out to «société E-T-A-I». Additional invoices for various supplies and work done, not included in the «PACKAGE», and issued after EUROCOAT 2010 will be payable on receipt.

BANK CODE	BRANCH CODE	ACCOUNT NUMBER	RICE KEY	DOMICILIATION	EEC REGISTRATION	REFERENCE
30066	10949	00010159601	06	CIC OUEST ST HONORÉ GCE 11, rue d'Aguesseau 75008 Paris	FR00806420360	EUROCOAT 2010

Numero conto corrente bancario internazionale: IBAN: FR76 3006 6109 4900 0101 5960 106 - Codice SWIFT CMCIFRPP.
International Bank Account Number: IBAN: FR76 3006 6109 4900 0101 5960 106 - SWIFT Code CMCIFRPP.

➤ **IL SALDO DEVE ESSERE PAGATO PRIMA DEL 30 LUGLIO 2010 / BALANCE DUE TO BE SETTLED BEFORE 30 JULY 2010**

4) ASSICURAZIONE DI RESPONSABILITÀ CIVILE DELL'ESPOSITORE / EXHIBITORS' CIVIL RESPONSIBILITY INSURANCE

● Gli espositori devono essere assicurati contro le conseguenze finanziarie della loro responsabilità civile come espositori.
The exhibitors must be insured against the financial consequences of their civil responsibility as exhibitors.

GENERAL SALES CONDITIONS

Article 1 • Scope and field of application for the present general conditions: Any request for participation accepted by the organiser implies that the participant accepts without reserve and provides full consent to: 1. The present general sales conditions that prevail over all other documents of the participant's, and notably over all general purchasing conditions. 2. The applicable exhibition rules and regulations, notably as concerns health and safety, which will be indicated to him by the organiser before or during the exhibition.

PARTICIPATION

Article 2 • Exhibition organisation: The organiser determines the show's organisation procedures, notably the opening date and times, duration, the place the show will be held and participation conditions.

Article 3 • Participation conditions:

3.1. Exhibitors admitted for participation at the exhibition are those whose products, services or activities contribute to the exhibition's objectives. The organiser may refuse a participation request from an exhibitor whose products or services do not match the exhibition's objectives.

3.2. Any person wishing to participate in the exhibition must send his participation request to the organiser before the registration deadline (postmarked by that date) using a form made available by the organiser. The participation request must be filled out and signed by a person qualified to commit the exhibitor's responsibility, and must include a 50% down payment on the rental price, including tax, for the desired space. When a participation request is sent, even without payment of a deposit, it constitutes a firm and irrevocable commitment on the exhibitor's part to pay the full price of participation in the exhibition, including taxes and expenses.

3.3. The organiser decides on the participation requests, which he may refuse without having to give his reasons. If he refuses, he shall proceed to reimburse the sums paid, minus processing fees, which he keeps. Acceptance of participation may take the form of a simple invoice sent to the exhibitor.

Article 4 • Allocation of stands:

4.1. The organiser will draw up the exhibition floor plan and distribute spaces freely, taking participants' wishes into consideration as far as possible. The organiser may modify the area and arrangement of the spaces requested, without such modification constituting a reason for the participant to cancel his commitment to participate.

4.2. The organiser will inform the participant of the stand location with a drawing that includes the dimensions of the allocated stand as precisely as possible. This information is provided for reference and can be modified and/or differ from the real size of the spaces, without justifying any claim against the organiser for such reason. The participant has seven days to make any claims as to the allocated space. Once such time has passed, it will be considered that the participant has accepted the proposed space.

PARTICIPANT'S GENERAL OBLIGATIONS

Article 5 • Stand installation and decoration: The participant must comply with the organiser's technical specifications, which include conditions concerning stand design, fluid connections, display arrangements, and the use of audiovisual and sound systems. Any installation that is not in conformity or is likely to create a disturbance for neighbouring exhibitors or safety, public circulation or comfort, must be disassembled or modified by the participant upon the organiser's first request.

Article 6 • Assembly/Disassembly, reconditioning:

6.1. The stands are to be assembled and disassembled, and the spaces reconditioned, according to the calendar set by the organiser. Any delay leaves the participant open to penalties and damages in favour of the organiser, who further reserves the right to proceed with disassembly and reconditioning of the spaces at the exhibitor's cost and risk.

6.2. Any deterioration caused by a participant or his installations is the sole responsibility of the participant.

6.3. In the case that the duration of the exhibition is extended, participants may be authorised to close their stands at the original date of closure without removing the products exhibited or modifying the appearance of the stand as it was before the date decided by the exhibition organiser.

Article 7 • Transportation of products: The exhibited products are shipped to the stands by the participants, at their cost and risk, in accordance with the entry and exit conditions set by the organiser.

Article 8 • Products and services:

8.1. The exhibited products and services must conform to the categories of the exhibition.

8.2. Participants agree to comply with French regulations in force. If the exhibition is held in a foreign country, the participants agree to comply with the local regulations.

8.3. On-site sales with immediate delivery to the buyer are prohibited.

8.4. Any customs formalities concerning the exhibited products are the participant's responsibility.

Article 9 • Cleaning the stands: Stands are to be cleaned according to conditions set by the organiser.

Article 10 • Insurance:

10.1. It is obligatory that participants be insured through the organiser against the financial consequences of their personal liability as an exhibitor and the damages they could suffer. The organiser will remit a copy of the policy to the participant. Only this policy has probative force of the risks covered and the insurance terms. The premium the participants owe for this insurance is specified on the registration form. The participants can ask the organiser to send them an insurance certificate stating the risks covered, the coverage limits, and the period of coverage. Participants may subscribe to any additional insurance policy, provided they waive recourse against the organiser and/or his insurance company.

10.2. Any claims must be declared in writing to the organiser and to the insurance company within twenty-four hours, in the case of theft, or within five days, for other cases, indicating the circumstances of the incident and the approximate amount of the damages. In cases of theft, the participant must file a complaint with the police authorities whose jurisdiction covers the exhibition premises. The original of the complaint file must be appended to the claim declaration.

Article 11 • Assignment, subletting: Without prior authorisation from the organiser, it is prohibited for the participant to transfer or sublet his space or to exhibit services or products belonging to any firm that is not an exhibitor.

FINANCIAL TERMS

Article 12 • Price: The organiser will set the rental price of the stands. The organiser may alter the prices, notably in case of rate increases by his service organisations and suppliers, or changes in tax or social conditions.

Article 13 • Payment conditions:

13.1. The participant will pay the stand rental fee and accessory costs according to the procedures set by the organiser in the exhibition participation request.

13.2. Any late participation request will require the payment of all sums already payable at the date of the request.

Article 14 • Payment delay and default:

14.1. Any delay in payment with regard to the due dates set by the organiser will lead to late-fee interest, set at and one and a half times the legal interest rate, after formal notice which has not received response. Any collection costs entailed are at the debtor's expense.

14.2. Non-compliance with the payment dates will lead to the cancellation of the participant's right to use the allocated space.

Article 15 • Abandonment: The stand rental fee and accessory costs are fully due in case of abandonment by the participant, or if the stand is unoccupied for any reason whatsoever. Any stand not occupied by a participant 24 hours before the beginning of the exhibition may be freely allocated to another exhibitor by the organiser, and the participant may not claim any reimbursement.

Article 16 • Exhibition cancellation: If the exhibition is cancelled by an act of god or unforeseeable economic reasons, the organiser shall return the amount received to the participants, pro-rated their payments, after deduction of the costs actually incurred. If the exhibition is cancelled for the same reasons under 2 months and a half before its opening, no money will be refunded.

OTHER

Article 17 • Organiser's civil liability insurance: The organiser is insured for the financial consequences of his civil liability as organiser.

Article 18 • Intellectual property:

18.1. The participant must formally confirm to the organiser that he holds the intellectual property rights enabling him to represent the products or services exhibited at the exhibition, and expressly authorises the organiser to reproduce and represent the products and services he exhibits free of charge, on any media whatsoever, to promote the exhibition.

18.2. The organiser is the sole holder of the publication and sales rights for the exhibitor catalogue, as well as of the rights for the advertising contained in the catalogue. The requisite content for creating the catalogue will be supplied by exhibitors under their responsibility. The organiser may modify or not publish the contents forwarded by the exhibitors as he sees fit. The organiser cannot be held responsible for errors or omissions contained in the catalogue.

18.3. Exhibitors who use music at their stands are responsible for acquitting the corresponding formalities and royalty payments to the applicable authors' union, and the organiser declines all responsibility in this regard.

18.4. Image and sound coverage. The organiser will determine the image and sound coverage conditions for the exhibition.

Article 19 • Safety: The organiser will ensure safety at the exhibition. His safety decisions are applicable immediately and participants are expected to comply with them.

Article 20 • Utilities: Whenever feasible, electricity, telephone, water or compressed air network connections are made at the participants' request, at their expense in the allotted time slots, via special forms at their disposal.

Article 21 • Visitor access to the exhibition: In order to meet the exhibition's end goals, the organiser will define conditions of visitors' access to the exhibition and, also to this end, reserves the right to refuse admission to any person(s).

Article 22 • Exhibition passes and entry tickets: Participants will receive exhibitor passes and visitor invitations allowing access to the exhibition, under conditions set by the organiser. The passes, invitations and entry tickets delivered by the organiser are the only documents allowing access to the exhibition.

Article 23 • Violation of general conditions: Any violation of the present general conditions or of the internal rules laid down by the organiser may give rise to the immediate exclusion of the participant, without reducing the damages the organiser would rightfully be able to claim from the participant. The organiser has a possessory lien on the exhibited products as well as on the furniture and decorative objects belonging to the participant.

Article 24 • Disputes: Any claim or dispute concerning the exhibitor's participation in the exhibition or made by the organiser and which cannot be settled amicably will be brought before the courts whose jurisdiction presides over the organiser's headquarters.

Article 25 • Modification of rules: The organiser reserves the right to decide on all cases not covered in the present rules, and to stipulate new terms whenever deemed necessary.